

Amazing results for closing more sales

Experienced sales career people have the knack of adjusting their sales messages. By keying in on lead-in phrases, they can involve their prospect in a fascinating journey. All the while, the prospect is kept off guard by words not typical of the average salesperson. The skilled sales pro already understands how the prospect will react, thereby avoiding any objections that plague rookie salespeople. As a result, with constant honing of effective word phrases, sales figures continue to increase.

Boosting your sales results on a continuous basis means constant honing your skills in the way you communicate with your prospects. To earn a professional salesperson's income the quickest route is to find prime lead-in phrases that result in keeping your prospect intrigued by your not typical salesperson techniques. Your presentation or sales message will be highly unique from any prospects they have ever heard before. Adapting some of the suggestion phrases below might be all that it takes.

1. I was not going to mention this, but
2. you probably won't believe it
3. hurry, but there's a catch
4. want to get a head start
5. the secret has been exposed
6. so effective, others don't believe it
7. they used to laugh at me until _____
8. only ___ out of ___ people fit our requirements
9. the low cost alternative
10. research testing is finally done
11. want to get a head start
12. this is kind of embarrassing, but I too
13. according to my stats
14. the secret has been exposed
15. have you been a victim of _____
16. don't buy if you are going to use it to
17. Get your no cost _____ today by
18. it took a team of _____ to produce this
19. Here's a rare product that _____
20. I don't have room to list all the benefits here
21. according to the _____ study on _____

22. here's a quote from one of our customers
23. we just added ____ to our _____ product
24. I don't want you to kick yourself later for not
25. have you tried everything under the sun and it didn't work
26. it's like having a good steady income after always squeezing by
27. do you remember the good old days when
28. The ____ here is completely reconstructed and redesigned
29. research testing is finally done
30. It's the last decision to sign up, you'll
31. every once in awhile
32. it has exclusive features for
33. _____ is like a lifetime vacation from you problem

Boosting your sales results on a continuous basis means constant honing your skills in the way you communicate with your prospects. To earn a professional salesperson's income the quickest route is to find prime lead-in phrases that result in keep your prospect intrigued by your not typical salesperson techniques. Your presentation or sales message will be highly unique from any prospects have every heard before. Adapting some of the suggestion phrases might be all that it takes.

About the Author

Don Yerke is a recognized expert at insurance, marketing, recruiting, and sales skills. He has devoted time to writing over 150 published articles, primarily on these in depth subjects. info you don't already know. To view over 100 of these "tell it like it is" articles simply visit <http://www.agentsinsurancemarketing.com>. Free bonus EBook you will want to obtain, with free newsletter.

Source: <http://uniquefinancialarticles.com>